

CHANDRASHEKHAR BHITE

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Address: Upadhy Road, Mahal, Nagpur-440032.



Sales Management with over 15+ years of experience in supervising sales staff while planning and implementing sales strategies over a branch territory.

STRENGTH

- I strongly believe in hard work, sincerity and dedication towards one work.
 - Good analytical approach.
 - Always wanting to learn new things.
 - Team management
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PROFESSIONAL

Currently working with **Ramasigns Industries Ltd.** (Formally Known As **Rammaica India Limited.**), As **Sales Manager / Branch Manager at Nashik.** (1March 2016)

- Sales & Business Development.
 - Business Communication.
 - Negotiation Skill.
 - Maintaining Profitability.
 - Analytical Skill.
 - Timely Collection OF Outstanding.
 - Result Oriented.
 - Attending Exhibitions, Promotional Activities
 - All administration activities in Branch.
 - Continuous track on sales and make strategies to increase the sales.
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Max Flex Imaging Systems Ltd., Nashik as Sales Manager since 11th July 2013 to 29 Feb 2016

It is a company, which is authorized distributor for PVC Flex, Vinyl, Foam Board and all other material related to signage industry in India.

Chief tasks handled

- Sales & Business Development
 - Business Communication.
 - Negotiation Skill.
 - Maintaining Profitability.
 - Analytical Skill.
 - Attending Exhibitions, Promotional Activities
 - Continuous track on sales and make strategies to increase the sales.
 - Co-ordinate with all departments of H.O. & customers.
 - Responsible for sales in **NASHIK District.**
 - Responsible for recovery of payments from customers.
 - Responsible for all branch related activity.
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Mehta Cad-Cam Systems Pvt. Ltd.,(Ahmadabad) as Sales Manager at Nagpur since 20th March2006 to 10 June 2013

It is a company, which is authorized distributor for Zhejiang Gonzeheing Technology Development Co. Ltd., china; ROC-MESE (Shanghai) Co. Ltd., Shanghai, China; Global Computer Corporation, Tiwan in India. It is also engaged in It is also engaged in providing services for same machines in India.

Key Responsibilities

- Responsible for sales in **MAHARASHTRA and CHHATISGHAD.**
- Responsible for services related to those machines.
- Responsible for timely recovery of payments.
- Timely Collection Of C- Forms.
- Handling machines like CNC Routers, CO2 Laser Engravers (Glass tube and metal tube) and Solvent Printers etc.
- Ensure Warranty/ AMC services as per company policy.
- Negotiation Skill.
- Result Oriented.
- Sales Of spare Parts And Accessories.
- Attending Exhibitions, Promotional Activities.
- New Product Launch.

Dipak Plastics.: At Nagpur as Area Sales Executive (Feb'03 to Feb'06)

It is a Company, engaged in the production of Plastic Based Jewelry Boxes & some other Velvet Gift Materials. It is also engaged in the Marketing of these products in India.

Chief tasks handled

- Responsible for sales in **MAHARASHTRA.**
- Responsible for recovery of payments from customers.

Qualification Highlights

- 2008 Degree in Electrical Engineering from *Y.C.C.E, Nagpur.*
- 2000 Diploma in Industrial Electronics from *G. H. Rasoni Polytechnic Nagpur.*

Personal Details

IT Skill Set : MS-OFFICE, Digital Marketing (Pursuing).
Date of Birth : 19th May 1981.
Marital status : Married.
Nationality : Indian.
Languages Known : English, Marathi, and Hindi.
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Permanent Address : Flat No. 302, "Viniyak-Prabha Niwas",
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Nagpur- 440002.
Current Location : NASHIK

Date:

Place:

Chandrashekhar Bhte