

Ravishankar .v

Mobile: +91 9740602326

E-Mail ID: Ravishankar.v1996@gmail.com

OBJECTIVE:

To obtain the position of lead in providing business solutions where I can apply my knowledge, efficient processing and provide the organization with high quality service and commitment

Experience:

- Totally I have 2 Years of Experience.
- Currently working as a Business Development Executive for **WIPRO Lightings and Switches(Samrudh Enterprises)**.
- 2 years of Hands-on experience in Lighting and Switches.
- Lead generation, Qualify lead, Sales, Marketing, B2B, B2C, Cold Calling.
- Lead-generating plan.
- Generated leads, initiated cold calls to prospective customers, followed up sales activities.
- Took part in all meetings with Clients and Understanding the Business
- Good Convincing Skill.
- Stock Checking.
- Preparing Quotation and Raising Invoice to Vendor.

Education:

BCOM At Shanthinikethan Degree Collage Ramanagar, Bangalore University.

Personal Information

Father Name : Venkatesh

Date of birth : 12-05 -1996

Nationality : India

Languages known : English, Kannada, Hindi, Marathi, Telugu

Hobbies : Browsing, Watching Movies, Playing Cricket.

Declaration:

I hereby declare that the above-mentioned information is true to the best of my knowledge.

Place: Bangalore

Date:

[Ravishankar.V]

