# **Dharamjit Pratap Singh**



Contact

Address: T3B 1501, Godrej Infinity,

Keshavnagar

Phone: 6205562266

Email: dharamjitpratapsingh@gmail.com

LinkedIn:

https://www.linkedin.com/in/dharamjit-

pratap-singh-117a791ba

# **Date of Birth**

23<sup>rd</sup> February, 1999

### **Languages**

- English
- Hindi

## **Certifications**

- Wealth Management Certification
- NISM "VA" Certification
- IRDA Certification

## **Hobbies**

- Playing Guitar
- Traveling
- Bike Riding

# **Achievements**

• Top 10 performer for 2 months on PAN India Level

# **Skills**

- Team Player
- Multitasker
- MS Excel

#### **Career Objective**

To work in a competitive work environment allowing me to enhance my communication, analytical and problem-solving skills.

#### **Account Executive (November 2022-Current)**

Company: AVF Brand Consultancy Pvt Ltd

**Designation: Account Executive** 

#### **Description:**

- Manage clients for providing after sales service
- Being the point of contact for clients to address their queries
- Managing CRM for their status update
- Amending their feedback and requirement by coordinating with the team

#### Senior Relationship Manager (April 2022-October 2022)

**Company: ICICI Securities** 

**Designation: Senior Relationship Manager** 

#### **Description:**

- Wealth Planning of the clients.
- Regular reviews with clients to deliver their current and long term financial needs
- Managing portfolio of Gold Clients

### **Summer Internship Project** (February 2021-May 2021)

Company: Global India Business Forum

Project Title: Business Development for Global India Business Forum and Conducting Market Research for 'The Business Tycoon' Magazine

**Designation: Business Development Executive** 

### **Education**

Course with Specialization	Institute/College	University/ Board	Year	% / CGPA
PGPM (Finance + Marketing)	ICFAI Business School, Pune	ICFAI Business School	2022	6.00
B. Com	Baghmara College Baghmara	Binod Bihari Mahato Koylanchal University	2019	7.13
XII	Sarashwati Shishu Mandir, Shyamdih	CBSE	2016	65.6%
X	Sarashwati Shishu Mandir, Shyamdih	CBSE	2014	7.00